

Two days of case studies.

Only 2013 presentation

**Peter Fortunato's**

# ONE STEP BEYOND!

**Tampa - Sat & Sun, September 14<sup>th</sup> & 15<sup>th</sup>, 2013** (9am – 5pm daily)

**CASES INCLUDE:**

- Using what you WANT, to get what you Need, to get what you Want.  
Recognizing, Inviting & Utilizing Catalysts  
Options & other Contracts  
Equity Participation lending and investing  
Buying Paper with Real Estate  
Deferring Taxes via Installment Sales  
Exchanging and Definancing  
Buying Partial & Controlling the Whole Note  
Sandwich Leasing for Cash Flow and Yield  
Multiple Notes to Reduce Discounts
- Using What You HAVE, To Get What You Need, To Get What You Want!  
Seller Financing ≠ a Loan  
I have no Other Collateral  
Borrowing with Real Estate  
Acquisitions without Interest  
Preserving Installment Sales  
Sale and Option back  
Less Management & Less Risk  
Exchanges as Equity Financing  
Options as Down Payments

**DOCUMENTS INCLUDE:**

- Deed reserving Remainder Interest  
Contract for the Purchase of Real Estate  
Seller Financed Note - Nonrecourse  
Contract for the Sale of Real Estate  
Substitution of Collateral Agreement  
Agreement for Deed - Lease Option style  
Exclusive Right to Purchase Note
- Option Agreement  
Purchase Money Mortgage  
Mortgage to secure Option  
Equity Participation Loan Note  
Real Exchanging  
Satisfaction of Mortgage  
Lease with right to sublease

**Location → WYNDHAM HOTEL - Tampa** (\*\$99 single/double expires Aug 30)  
700 N. Westshore Blvd, Tampa, FL 33609 (813) 289-8200 (shuttle from airport)

**Register Now at: [www.peterfortunato.com](http://www.peterfortunato.com) or Email to: [peterfortunato@me.com](mailto:peterfortunato@me.com)**

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